

# Biruh Tesfa Health Network, Ethiopia

**Tilahun Giday**

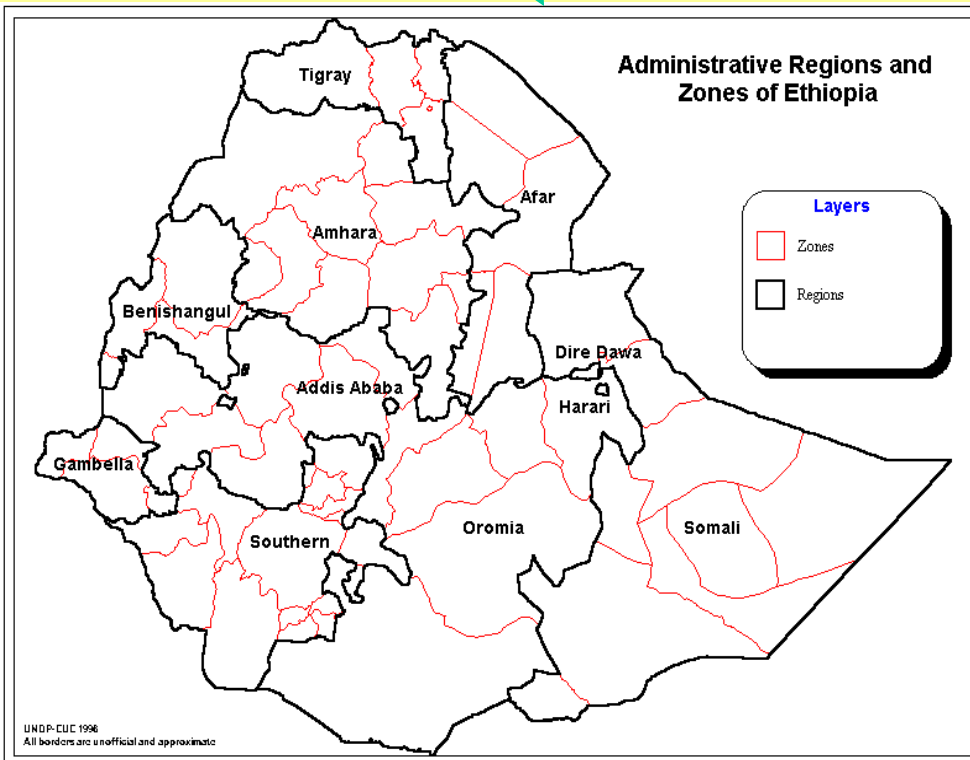
**Yilma Melkamu**

**Pathfinder International-Ethiopia**

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## Background: Ethiopia



**Total Pop. = 71 million**  
**TFR = 5.9**  
**CPR = 21.5%**  
**IMR = 96.8/1000**  
**CMR = 84.5/1000**  
**Under 5 MR = 140.1/1000**  
**MMR = 871/100,000**

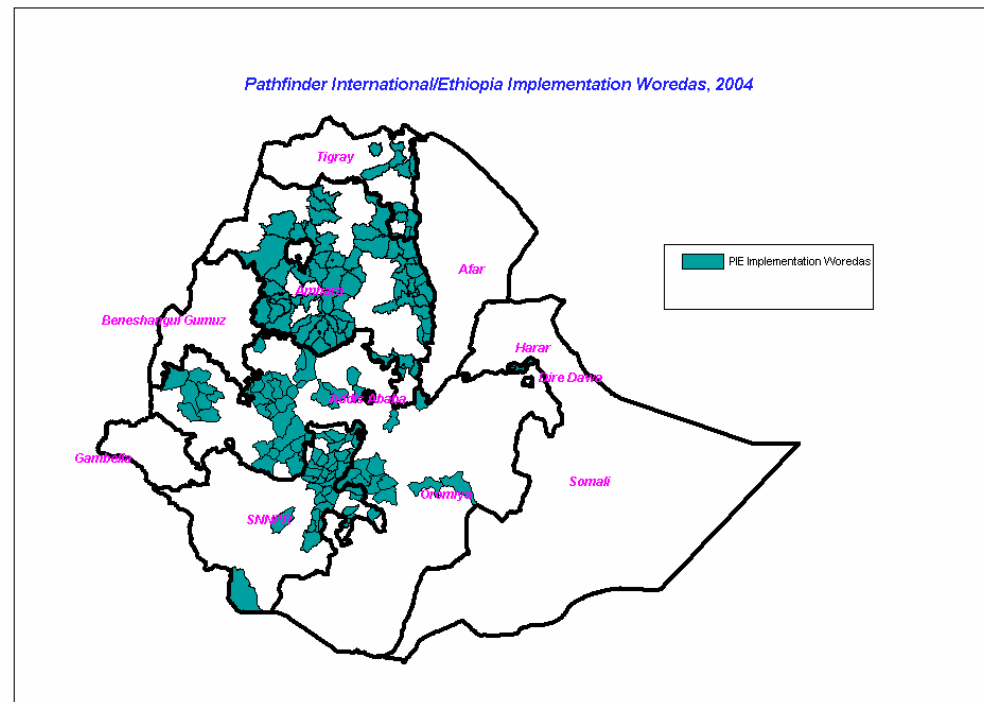
# PI in Ethiopia

- **Started in 1964 with support to Family Guidance Association of Ethiopia (FGAE)**
- **Opened office in 1995**
- **Works with 30 local NGOs, government...**
- **Covers 174 districts of the major regions**

- **Focuses on**
  - **MCH**
  - **FP**
  - **HIV/AIDS**
  - **PAC**
  - **Capacity Building**
  - **HTPs and Gender**

# Implementation sites

**174 districts in five regions**  
**More 45 districts in 2005**



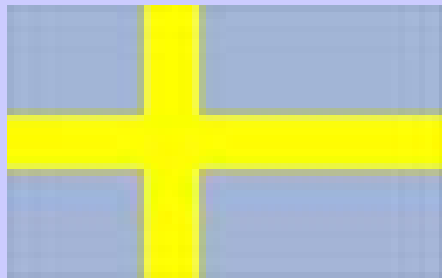
# Approaches

- Community
- Facility
- Workplace
- Marketplace
- Business community
- Faith based organizations
- Women's associations
- Media...





# Donors



*The David and Lucile Packard Foundation*

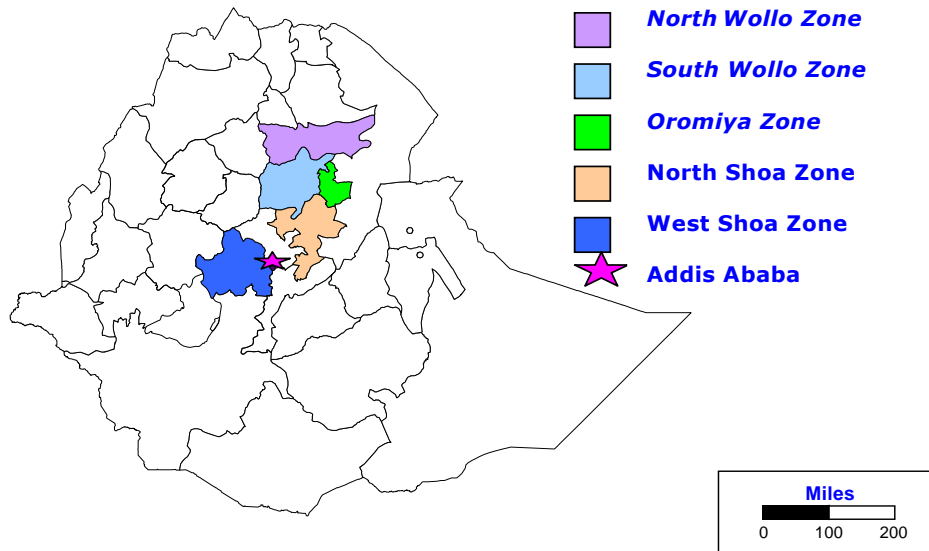


# Program Background (Biruh Tesfa):

-  Private for-profit health sector is new
-  No organized effort to involve private for-profit health sector in RH/FP
-  Number of private providers is increasing from time to time
-  Initiated in 2000






# Sites

## Private Sector Franchise Initiative -Program Sites

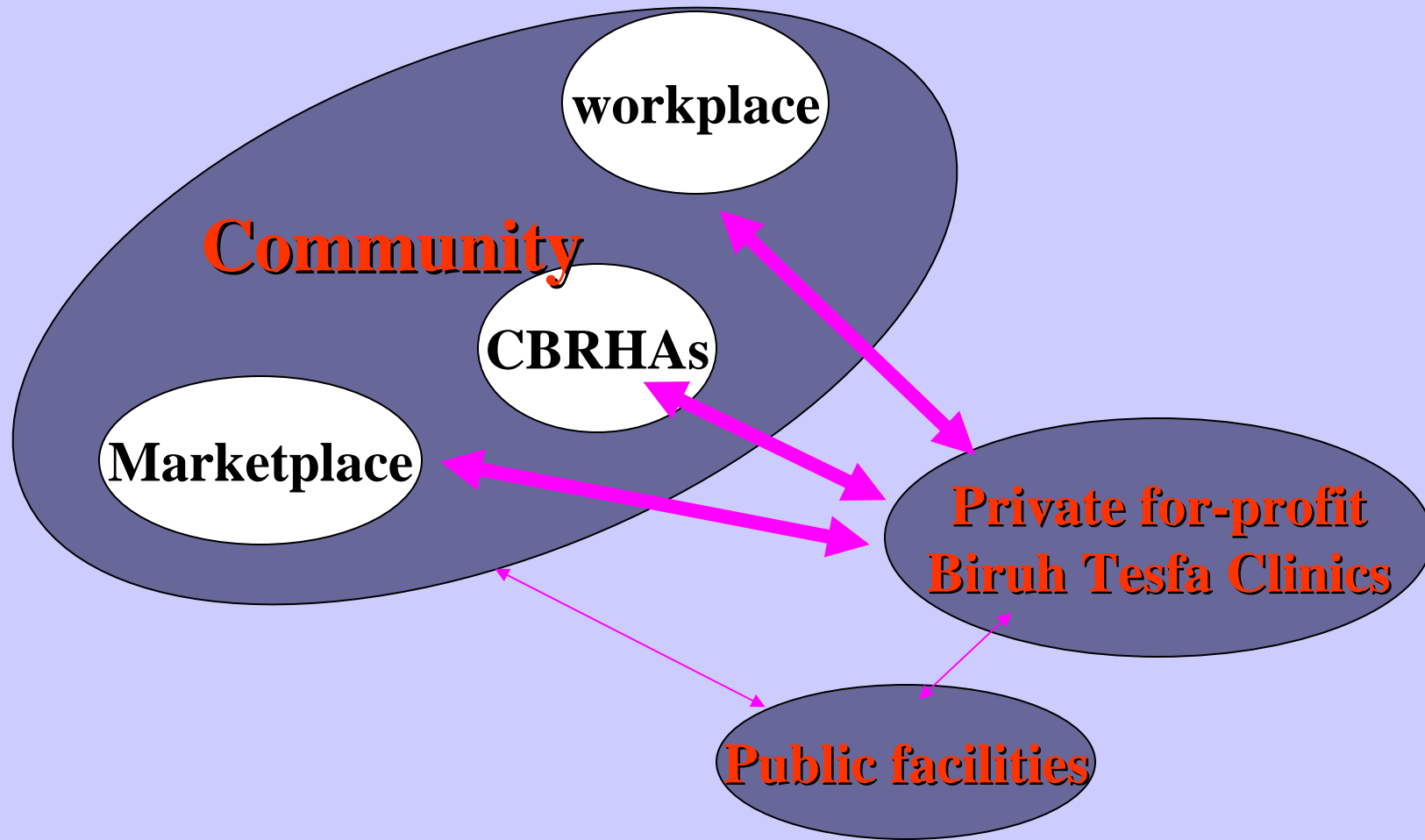


The intervention areas were selected based on some indicators:  
High Fertility(5.8-7)  
Very low CPR (4-9%)

# Objectives (end 2005)

-  Services through 104 clinics, 300 CBRHAs, 100 marketplace and 70 workplace providers
-  Increase knowledge by 80%
-  FP services to 110,000 new users
-  Increase CPR to 25%
-  Improve service quality

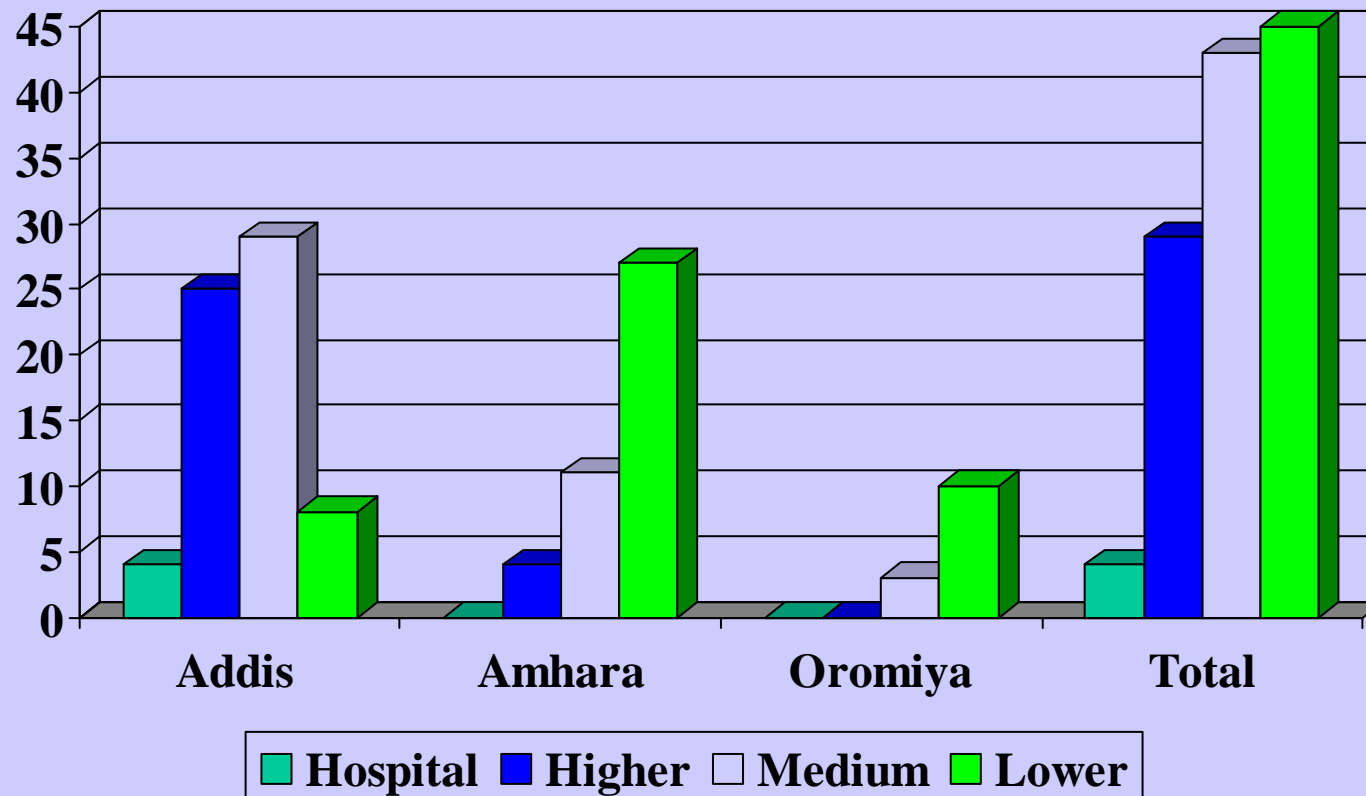
# Design



# Providers

- **348 CBRHAs**
- **97 marketplace**
- **40 workplace promoters**
- **120 different level facilities**

# Health Facilities by Region



## Distribution of Private, for-Profit facilities by region (2002/2003 MOH)

Region	Type of facility					Total
	Lower	Medium	Higher	Special	Hospital	
<b>Tigray</b>	26	1	1	0	2	30
<b>Afar</b>	2	0	0	0	0	2
<b>Amhara</b>	131	38	5	4	0	178
<b>Oromiya</b>	NA	NA	NA	NA	0	482
<b>Somali</b>	0	0	2	0	0	2
<b>Benishangul</b>	3	1	0	0	0	4
<b>SNNP</b>	115	31	8	0	0	154
<b>Gambella</b>	6	1	0	0	0	7
<b>Hareri</b>	5	12	1	0	0	18
<b>Addis Ababa</b>	103	94	68	74	12	351
<b>Dire Dawa</b>	4	8	3	0	0	15
<b>National</b>	395	186	88	78	14	1243

# Achievements, FP new users

Methods	End, Sept. 2003	Oct. 2003-Sept.2004	To date
VSC(F)	46	24	70
IUCD	256	265	521
Implant	620	772	1,392
DMPA	14,743	12,712	27,455
Pills	56,439	18,842	75,281
Condom	18,935	4006	22,941
<b>Total</b>	<b>91,039</b>	<b>36,621</b>	<b>127,660</b>

# Change in Method Mix

Methods	Start	2003	2004
VSC(F)	0.1	0.05	0.1
IUCD	<u>0.26</u>	<u>0.28</u>	<u>0.7</u>
Implant	<u>1.23</u>	<u>0.75</u>	<u>2.1</u>
DMPA	<u>5.18</u>	<u>13.98</u>	<u>34.7</u>
Pills	55.25	50.84	51.5
Condom	37.95	34.09	11.0

# Other RH Services:

<b>Service</b>	<b>Sept. 2003</b>	<b>Oct. 2003-Sept.2004</b>	<b>To date</b>
<b>Children attended</b>	<b>9818</b>	<b>31,950</b>	<b>41,768</b>
<b>Prenatal care</b>	<b>6875</b>	<b>8808</b>	<b>15,683</b>
<b>Postnatal care</b>	<b>1814</b>	<b>2376</b>	<b>4190</b>
<b>Postabortion care</b>	<b>1085</b>	<b>3156</b>	<b>4241</b>
<b>STIs</b>	<b>3504</b>	<b>6328</b>	<b>9832</b>

## **QOC**

### **✓ Provider training**

- **FP/RH update**
- **FP/RH program management**
- **QOC**
- **PAC**
- **Norplant and IUCD**

### **✓ Technical assistance**

### **✓ Equipment and supplies**

## **CPR**

- ✓ **22-35% using modern methods (secondary data)**

## **CYP**

- ✓ **40,000CYP (close to 15% of total CYP of Pathfinder)**

# Other achievements

- **Private providers association**
  - **Vision:** private providers playing a leading role in ensuring quality of care in private practice
  - Registered by MOJ
  - Conducted two trainings with Pathfinder
  - Drafting a proposal for further collaboration
  - Approached by other potential donors

# Achievements...

- **CBRHAs association**
  - **Vision:** CBRH programs owned and implemented by CBRHAs
  - Formed at all five Packard supported zones
  - Two obtained certificate of registration from MOJ
  - Discussion is underway to initiate IGAs
  - All involved in cost sharing
  - Monthly contributions by members




# Achievements...

- ❑ Payment for contraceptives, equipments...
- ❑ Introduction of depot holders at community level
- ❑ USAID to support 200 new clinics (74 in 2005)
- ❑ SIDA to support 40 new clinics

# Other activities



## **Biruh Tesfa Logo promotion**

-  **Local events**
-  **Community level workers**
-  **News papers**



## **Strengthen network between clinics and community level workers**

-  **Joint meeting**
-  **Inviting clinic owners to review meetings...**



## **Strengthen network between clinic owners**

-  **Quarterly meeting**
-  **Referral**

# Other activities

- **Two Pathfinder staff visited the greenstar/Pakistan from November 6-7, 2003**
- **Lessons:**
  - **Simplified supervision checklist**
  - **Use of mobile clinics to improve access**
  - **Clinic owners meeting to improve referral**

# **Future direction and focus**

- ▶ Strengthen network between clinics and community level workers**
- ▶ Increase Biruh Tesfa Membership**
- ▶ Promotion**
- ▶ Expand range of services**
- ▶ Support the associations (IGAs, resource mobilization...)**
- ▶ Strengthen partnership with stakeholders (MOH, NGOs, Community...)**

**Thank You**